



EXHIBIT 15

Enterprise Data Customer Engineer, Google Cloud

 Share

 Save

 Google  New York, NY, USA Atlanta, GA, USA Austin, TX, USA + 5 more locations

Qualifications:



- 5 years of experience working with SQL.
- Experience architecting solutions with enterprise scale relational database technologies (Oracle, SQL Server), including performance, tuning, sizing, costing, etc for cloud solutions.
- Experience with data migration strategies and moving production systems either in on-premise/data center environments or migration to cloud scenarios.

Expand

Technical Solutions Consultant, Storage

 Share

 Save

 Google  Sunnyvale, CA, USA Atlanta, GA, USA Austin, TX, USA + 4 more locations


Qualifications:

- Bachelor's degree in Computer Science, Math, related technical field or equivalent practical experience.
- 10 years of relevant experience in software development/professional services/solution engineering/technical consulting with experience in architecting and developing new technology and solution initiatives.
- Experience in designing and implementing scalable cloud-based solution architectures for PaaS, IaaS or SaaS.

Expand

Product Operations Manager, Google Cloud Customer Care

 Share

 Save


 Google  Austin, TX, USA

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 3 years of experience working in sales, support, or offer development.
- Experience working in a Support organization with industry experience in cloud computing, enterprise, software, or services.

Expand

Deal Pricing Associate, Global Business Practices, Google Cloud

 Share

 Save


 Google  Sunnyvale, CA, USA Austin, TX, USA New York, NY, USA + 1 more location

Qualifications:



- Bachelor's degree in a quantitative field (e.g., Computer Science, Mathematics, Statistics, Engineering) or equivalent practical experience.
- Experience with infrastructure/high-tech B2B pricing or business strategy.

Expand

Infrastructure Modernization Scale Specialist, Google Cloud

 Share

 Save


 Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 8 years of experience in SaaS, IaaS and PaaS sales or consulting.
- 5 years of experience with Infrastructure Modernization applications and positioning.

Expand

Application Modernization Scale Solution Specialist, Google Cloud

 Share

 Save


 Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations


Qualifications:

- Bachelor's degree or equivalent practical experience.
- 8 years of experience in SaaS, IaaS and PaaS sales and/or consulting.
- 5 years of experience with Application Modernization applications and positioning.

Expand

Chrome Partner Sales Engineer

 Share

 Save


 Google  New York, NY, USA Austin, TX, USA Chicago, IL, USA

Qualifications:

- Bachelor's degree or equivalent practical experience.
- Industry experience in a customer-facing or consulting role in professional services, software development, systems integration or systems engineering.

Expand

Director, Global Grocery Solutions, Google Cloud

 Share

 Save


 Google  Sunnyvale, CA, USA Austin, TX, USA New York, NY, USA + 2 more locations


Qualifications:

- Bachelor's degree in Business Administration, Engineering, Computer Science, or equivalent practical experience.
- 10 years of experience working in Grocery in strategic, innovation or direct-to-consumer capacities.
- Experience in strategic planning, business development, or experience in evaluating, incubating, and launching technology or innovations within a business.

Expand

Cloud Data Warehouse Engineer, Professional Services

 Share

 Save

 Google  Austin, TX, USA Boulder, CO, USA Chicago, IL, USA


Qualifications:



- Bachelor's degree in Computer Science, related technical field, or equivalent practical experience.
- 2 years of relevant experience managing client-facing projects and troubleshooting technical issues.
- Experience with database technologies (such as Teradata, Netezza, Oracle, or SQL Server) and Data Warehousing concepts.
- Experience writing software in Java or Python, and SQL.

Expand

Cloud Database Migration Engineer, Professional Services

 Share

 Save

 Google  Sunnyvale, CA, USA Atlanta, GA, USA Austin, TX, USA + 3 more locations



Qualifications:

- Bachelor's degree in Computer Science, Mathematics or related field, or equivalent practical experience.
- Experience writing software in Java, C++, Python, Go and/or JavaScript.
- Experience with database technologies such as PostgreSQL, MySQL, SQL Server, Oracle.
- Experience with database administration techniques.

Expand

Senior Interaction Designer, Accessibility

[Share](#)
[Save](#)

 Google  Mountain View, CA, USA Austin, TX, USA Cambridge, MA, USA + 10 more locations



Qualifications:

- Bachelor's degree in Design or equivalent practical experience.
- Experience collaborating with multidisciplinary teams of Designers, Researchers, Engineers, Content Strategists and Product Managers throughout the design process.
- Experience creating user flows and wireframes to building user interface mockups and prototypes. Experience designing across platforms.
- Portfolio highlighting projects that demonstrate experience crafting usable digital interfaces.

[Expand](#)

User Experience Researcher

[Share](#)
[Save](#)

 Google  Mountain View, CA, USA Austin, TX, USA Kirkland, WA, USA + 5 more locations



Qualifications:

- BA/BS degree in Anthropology, Human-Computer Interaction (HCI), Human Factors, Psychology, Sociology, or a related field or equivalent practical experience.
- Experience with research design utilizing various methods including but not limited to usability studies, contextual inquiry, and surveys.
- Relevant product research experience, either in an end-to-end, usability, or generative setting.

[Expand](#)

Cloud AI Customer Engineering Manager, Center of Excellence

[Share](#)
[Save](#)


 Google  Atlanta, GA, USA Austin, TX, USA Boulder, CO, USA + 6 more locations

Qualifications:



- Bachelor's degree in Computer Science, a related technical field or equivalent practical experience.
- Experience with CCAI or equivalent technologies, Document and Image AI, Build and Use AI.
- 3 years of experience managing a technical team in a cloud computing environment, or equivalent experience in a similar customer facing role.

[Expand](#)

Performance Equity Manager, People Operations

 Share

 Save


 Google  Mountain View, CA, USA Austin, TX, USA Boulder, CO, USA + 3 more locations


Qualifications:



- Bachelor's degree in Organizational Behavior, Psychology, Sociology, similar field or equivalent practical experience.
- 10 years of relevant work experience.
- 2 years of people management experience.
- 2 years of experience working on diversity, equity and inclusion.

Expand

Head of Supportability, Cloud Support Operations, Google Cloud

 Share

 Save

 Google  Austin, TX, USA New York, NY, USA Seattle, WA, USA + 2 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 5 years experience managing or leading teams.
- 5 years of experience in program management.
- Experience with Cloud platforms and technologies.

Expand

Vice President, Consumer Packaged Goods Solutions, Google Cloud

 Share

 Save


 Google  Mountain View, CA, USA Austin, TX, USA New York, NY, USA + 3 more locations


Qualifications:



- Bachelor's degree or equivalent practical experience.
- 15 years of experience in the CPG industry (or CPG-related) firms.
- 10 years of executive experience leveraging digital technologies to transform business and operational processes.
- Experience with information technology and computer systems that support enterprise goals (including exposure to Cloud technologies and machine learning).

Expand

Program Manager, Contingent Workforce

 Share

 Save

 Google  Mountain View, CA, USA Austin, TX, USA Boulder, CO, USA + 4 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 5 years of work experience in consulting or program management for contingent/vendor strategy, HR Operations, workforce planning, or similar.

Expand

Enterprise Application Modernization Customer Engineer, Google Cloud

 Share

 Save

 Google  New York, NY, USA Atlanta, GA, USA Austin, TX, USA + 9 more locations



Qualifications:

- Experience serving in the capacity of a technical sales engineer in a cloud computing environment or equivalent experience in a customer facing role.
- Practical experience with legacy and modern application development, cloud service delivery, and deployment methods (i.e CI/CD)
- Practical experience with serverless and microservice architecture that includes containers and associated technologies (Kubernetes)

Expand

Director, Consumer Packaged Goods, Google Cloud

[Share](#)[Save](#)

 Google  Sunnyvale, CA, USA New York, NY, USA Seattle, WA, USA + 2 more locations



Qualifications:

- Bachelor's degree in Business Administration, Engineering, Computer Science, or equivalent practical experience.
- 10 years of experience working in CPG.
- Experience in strategic planning, business development, or experience in evaluating, incubating, and launching technology or innovations within a business.

[Expand](#)

Strategic Advisor, Contingent Workforce

[Share](#)[Save](#)

 Google  Mountain View, CA, USA Austin, TX, USA Boulder, CO, USA + 4 more locations



Qualifications:

- Bachelor's degree or equivalent practical experience.
- 7 years of experience in a consulting or vendor strategy and management role.

[Expand](#)

Hybrid Cloud Customer Engineering Manager, Center of Excellence

[Share](#)[Save](#)

 Google  Atlanta, GA, USA Austin, TX, USA Boulder, CO, USA + 6 more locations



Qualifications:

- Bachelor's degree in Computer Science, a related technical field or equivalent practical experience.
- 3 years of experience managing a technical team in a cloud computing environment, or equivalent experience in a similar customer facing role.

[Expand](#)

Cloud Consultant for SAP, Google Professional Services

[Share](#)[Save](#)

 Google  Austin, TX, USA Atlanta, GA, USA Chicago, IL, USA + 1 more location




Qualifications:

- Bachelor's degree in Engineering or equivalent practical experience.
- Experience with SAP technologies (such as SAP HANA, SAP Business Suite and Business Warehouse, SAP Hybris, etc.) and their architecture and infrastructure needs.
- Experience with project management, client-facing or consulting, and working with cross-functional teams.

[Expand](#)

Cloud Consultant, Enterprise Migrations, Google Professional Services

[Share](#)
[Save](#)

 Google  Sunnyvale, CA, USA  Atlanta, GA, USA  Austin, TX, USA + 3 more locations

Qualifications:

- Bachelor's degree in Engineering or equivalent practical experience.
- Experience in cloud computing (infrastructure, storage, platforms and data), as well as cloud market, competitive dynamics and customer buying behavior.
- Experience with on-premises data center infrastructure and data center migration projects.
- Experience with project management, client-facing or consulting, and working with cross-functional teams.

[Expand](#)

Service Relationship Manager, Business Operations and Strategy

[Share](#)
[Save](#)

 Google  Austin, TX, USA





Qualifications:

- 10 years of IT industry experience.
- 10 years of practical experience in a service or business relationship role.
- 5 years in a similar role with an international organization.
- 5 years of practical Technology Service Management and/or Service Delivery experience.

[Expand](#)

Enterprise AI/ML Customer Engineer, Google Cloud

[Share](#)
[Save](#)

 Google  New York, NY, USA  Atlanta, GA, USA  Austin, TX, USA + 5 more locations



Qualifications:

- Experience serving in the capacity of a technical sales engineer in a cloud computing environment or equivalent experience in a customer facing role.
- Experience building machine learning solutions and leveraging specific machine learning architectures.
- Experience presenting technical pitches to executive audiences.
- Experience developing applications and solutions utilizing AI frameworks and methods.

[Expand](#)

Head of Go-to-Market Incubation, Google Cloud

[Share](#)
[Save](#)

 Google  Sunnyvale, CA, USA  Atlanta, GA, USA  Austin, TX, USA + 9 more locations





Qualifications:

- Bachelor's degree or equivalent practical experience.
- 12 years of experience in SaaS, IaaS and PaaS sales, go-to-market strategy and/or management consulting.
- Experience launching large products or solutions within a large enterprise sales organization.

[Expand](#)

Sales Engineer, Networking, Google Cloud

[Share](#)
[Save](#)

 Google  Cambridge, MA, USA  Austin, TX, USA  New York, NY, USA + 1 more location

Qualifications:

- Bachelor's degree in Computer Science or equivalent practical experience.
- Experience presenting and delivering technical pitches.
- Experience in a customer facing role in a cloud computing environment.
- Experience in networking (Linux), software-defined networking, network virtualization, open protocols, application acceleration, load balancing, DNS, VPS's and their application in PaaS and IaaS technologies.

[Expand](#)

Scaled Sales Engineer, Google Cloud

[Share](#)
[Save](#)

 Google  Austin, TX, USA





Qualifications:

- Bachelor's degree in Computer Science, a related technical field, or equivalent practical experience.
- Experience with cloud application development and deployment, DevOps, or Systems Administration.
- Experience with cloud-related technologies and architectures across Software-as-a-Service (SaaS), Platform-as-a-Service (PaaS), Infrastructure-as-a-Service (IaaS), and cloud productivity suites.
- Ability to speak and write in English and Spanish fluently and idiomatically.

[Expand](#)

Director, Process Manufacturing, Google Cloud

[Share](#)
[Save](#)

 Google  New York, NY, USA  Atlanta, GA, USA  Austin, TX, USA + 1 more location





Qualifications:

- Bachelor's degree or equivalent practical experience.
- 15 years of experience in manufacturing, particularly in process/hybrid industries such Food and Beverage, Pharma, and Chemicals.
- Experience with cloud and ML/AI technologies.
- Customer-facing experience running engagements with clients (e.g., consulting, project management, sales, implementation and/or technical sales).

[Expand](#)

Cloud Infrastructure Sales Engineering Manager, Center of Excellence

[Share](#)
[Save](#)

 Google  Atlanta, GA, USA  Austin, TX, USA  Boulder, CO, USA + 6 more locations

Qualifications:

- Bachelor's degree in Computer Science, a related technical field or equivalent practical experience.
- Experience leading a technical team in a cloud computing environment, or equivalent experience in a similar customer facing role (e.g., within a professional services, solutions architect or systems engineering team).

[Expand](#)

Cloud Technical Solutions Engineer Manager

[Share](#)
[Save](#)

 Google  Austin, TX, USA





Qualifications:

- Bachelor's degree in the field of Science, Technology, Engineering, Math, or equivalent practical experience.
- 5 years of relevant industry experience in technical support, professional services, software development, or product operations management.
- 3 years of experience managing a technical, customer-facing team.

[Expand](#)

Mergers and Acquisitions Enablement Program Manager, Google Cloud

[Share](#)
[Save](#)

 Google  Sunnyvale, CA, USA  Austin, TX, USA  Chicago, IL, USA + 1 more location

Qualifications:

- Bachelor's degree or equivalent practical experience.
- 5 years of experience in Program Management, working across organizations.
- Ability to travel as required.

[Expand](#)

Cloud Customer Engineering Manager, Networking, Center of Excellence

[Share](#)
[Save](#)


 Google  New York, NY, USA  Atlanta, GA, USA  Austin, TX, USA + 10 more locations

Qualifications:

- Bachelor's degree in Computer Science or a related technical field or equivalent practical experience.
- 10 years of experience serving in the capacity of a technical sales engineer in a cloud computing environment or equivalent experience in a customer-facing role.
- 3 years of experience in people management.

[Expand](#)

Enterprise Infrastructure Customer Engineer, Google Cloud

 Share

 Save


 Google  New York, NY, USA Atlanta, GA, USA Austin, TX, USA + 11 more locations

Qualifications:



- Experience with large scale cloud and datacenter design and migration patterns including network, compute/mainframe, virtualization, storage, security, and identity
- Experience architecting, sizing, and costing cloud solutions
- Experience with Enterprise virtualization technologies
- Experience in an technical architecture or sales engineering role

Expand

Data Center Solutions Sales Specialist, Google Cloud

 Share



 Save

 Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 8 years of experience in SaaS, IaaS and PaaS sales or consulting.
- 5 years of experience positioning the value of moving to Public Cloud from traditional data center paradigms.

Expand

Director, Technical Readiness and Enablement Share Save Google  Sunnyvale, CA, USA Austin, TX, USA Chicago, IL, USA + 3 more locations**Qualifications:**




- Bachelor's degree in a technical field or equivalent practical experience.
- 15 years of experience in technology education including e-learning technology, virtual classroom training, online course offerings and hosted training solutions.
- 10 years of experience in cloud design - global infrastructure, distributed systems, load balancing, big data, etc.
- 8 years of experience managing a global team.

Expand

Director, Consumer Packaged Goods Solutions Management, Google Cloud Share Save Google  Austin, TX, USA Chicago, IL, USA New York, NY, USA + 2 more locations**Qualifications:**



- 15 years of experience managing technical projects within the cloud domains in the CPG industry.
- 10 years of customer-facing experience in the enterprise space translating customer needs into solutions.

Expand

Business Systems Analyst, SAP BW Development Share Save Google  Austin, TX, USA Sunnyvale, CA, USA**Qualifications:**

- Bachelor's degree in Computer Science, Mathematics, Statistics, Engineering, or related field, or equivalent practical experience.
- 8 years of experience in system implementation projects (e.g. requirements documentation, systems configuration, test documentation/execution, issue identification and resolution).
- Experience with integration/development on SAP Business Warehouse, SAP Business Intelligence, and Native HANA.

Expand

Director, AI Solutions, Google Cloud Share Save Google  Sunnyvale, CA, USA Atlanta, GA, USA Austin, TX, USA + 6 more locations**Qualifications:**



- Bachelor's degree or equivalent practical experience.
- 15 years of experience managing technical projects within the artificial intelligence domain, and experience with the competitive landscape.
- 10 years of customer-facing experience in the enterprise space.

Expand

Partner Engineer, Google Cloud

 Share

 Save

 Google  New York, NY, USA Austin, TX, USA Cambridge, MA, USA + 4 more locations

Qualifications:



- Experience serving in the capacity of a Technical Sales Engineer in a cloud computing environment or equivalent experience in a customer and/or partner-facing role.
- Experience with cloud computing concepts such as Big Data, PaaS and IaaS technologies.
- Experience presenting and delivering technical pitches.
- Ability to travel, about twice per month.

Expand

Artificial Intelligence/Machine Learning Sales Specialist, Google Cloud

 Share

 Save

 Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 5 years of experience in SaaS, IaaS and PaaS sales and/or consulting.
- 5 years of experience with AI/ML applications and positioning.

Expand

Program Manager, Enterprise Release Management, SAP

 Share

 Save

 Google  Sunnyvale, CA, USA Austin, TX, USA

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 10 years of experience in program management in enterprise business systems management delivering products.
- 5 years of people management experience.
- Experience with SAP Solution Manager (SolMan) and Focused Build.

Expand

Cloud Technical Solutions Engineer, Infrastructure (English, Mandarin Chinese)

 Share

 Save

 Google  Austin, TX, USA Mountain View, CA, USA New York, NY, USA + 2 more locations

Qualifications:



- Bachelor's degree in Science, Technology, Engineering, Mathematics, or equivalent practical experience.
- Experience in reading or debugging code using Java, C, C++, .NET, Python, Shell, Perl, and/or JavaScript.
- Ability to speak and write English and Mandarin Chinese fluently and idiomatically.

Expand

Smart Analytics Scale Specialist, Google Cloud

 Share

 Save

 Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations

Qualifications:



- Bachelor's degree or equivalent practical experience.
- 5 years of experience in SaaS, IaaS and PaaS sales and/or consulting.
- 5 years of experience with Smart Analytics applications and positioning.

Expand

Director, Cloud Learning Services Content and Certification Development

 Share




 Save

 Google  Sunnyvale, CA, USA Austin, TX, USA Chicago, IL, USA + 3 more locations

Qualifications:


- Bachelor's Degree in a technical field or equivalent practical experience.
- 15 years of experience in customer and technology education.
- 10 years of experience with cloud design - global infrastructure, distributed systems, load balancing, big data, security and compliance, storage etc.
- 8 years of experience managing globally dispersed teams.

Expand

Data Platforms Scale Specialist, Google Cloud Share Save Google  Chicago, IL, USA Austin, TX, USA Boulder, CO, USA + 8 more locations**Qualifications:**



- Bachelor's degree or equivalent practical experience.
- 8 years of experience in SaaS, IaaS and PaaS sales or consulting.
- 5 years of experience with Data Platforms applications and positioning.
- Experience with database management tools for backups, recovery, snapshot management, partitioning and archival, database performance tuning including network performance, storage performance, and database tuning techniques

Expand

Business Systems Analyst, Financial Reporting Share Save Google  Sunnyvale, CA, USA Austin, TX, USA**Qualifications:**

- Bachelor's degree in Computer Science, Engineering or equivalent practical experience.
- 7 years of experience implementing and customizing vendor software and/or building custom financial applications through full system implementation.
- Experience working with SAP Financial Applications/Modules.

Expand

Global Compete Lead, Google Cloud Share Save Google  Sunnyvale, CA, USA Austin, TX, USA Boulder, CO, USA + 2 more locations**Qualifications:**

- Bachelor's degree or equivalent practical experience.
- 5 years of experience in product marketing, sales engineering, consulting, solution architecture or equivalent experience in the enterprise software technology industry or consulting firm.
- Experience in developing and delivering executive presentations.
- Experience managing teams and cross-functional projects.

Expand

System Lead, Support Operations and Process, Cloud Support Share Save Google  Austin, TX, USA Seattle, WA, USA San Francisco, CA, USA**Qualifications:**

- Bachelor's degree or equivalent practical experience.
- 2 years of workflow management, support management, and/or global program management experience.
- 2 years of experience in support or customer facing operations.
- Experience managing and delivering cross-functional technical and non-technical projects.

Expand

Field Sales Representative, State and Local Government, Cloud[Share](#)[Save](#)[Google](#) [Austin, TX, USA](#) [Addison, TX, USA](#)**Qualifications:**

- Bachelor's degree or equivalent practical experience.
- 7 years of technology related sales or business development experience at a B2B software company.

[Expand](#)**Channel Lead, G Suite for Education**[Share](#)[Save](#)[Google](#) [Sunnyvale, CA, USA](#) [Austin, TX, USA](#) [Chicago, IL, USA](#) [+ 1 more location](#)**Qualifications:**

- 5 years of experience across enterprise distribution (hardware and software).
- Experience in management consulting or project management.
- Experience with IT Channel across hardware and software platforms.
- Experience with IT Channel across enterprise hardware distribution, VARs, or e-tail.

[Expand](#)**Business Systems Analyst, Partner Enablement Incentives**[Share](#)[Save](#)[Google](#) [Austin, TX, USA](#)**Qualifications:**

- Bachelor's degree in Computer Science, related technical field, or equivalent practical experience.
- 7 years of experience in system implementation projects (requirements documentation, systems configuration, test documentation/execution, issue identification and resolution).
- Experience in implementation/customization of Partner Relationship Management (Salesforce) Systems.
- Experience implementing partner incentive management (e.g., margins, funds, rebates).


[Expand](#)**Partner Incentive Operations Specialist, Google Cloud**[Share](#)[Save](#)[Google](#) [Sunnyvale, CA, USA](#) [Austin, TX, USA](#)**Qualifications:**

- Bachelor's degree or equivalent practical experience.
- 5 years of experience executing operations for incentive/payment projects.
- 5 years of experience in Business Administration, quantitative analysis, and operations.
- Experience leading initiatives involving multiple stakeholder teams.

[Expand](#)

Business Systems Analyst, Partner Enablement (Content Management Systems)

 Share

 Save

 Google  Austin, TX, USA

Qualifications:



- Bachelor's degree in Computer Science, related technical field, or equivalent practical experience.
- 10 years of experience in system implementation projects, and implementation and customizations of Content Management Systems.
- Experience in technical solution design for partner enablement/lifecycle management and digital transformation and solutioning for an integrated partner experience.
- Experience in implementation of Google Analytics.

Expand

Lead Solutions Consultant, Cloud Partner Engineering

 Share

 Save

 Google  Sunnyvale, CA, USA Austin, TX, USA Cambridge, MA, USA + 2 more locations

Qualifications:


- Bachelor's degree in Computer Science, related engineering field, or equivalent practical experience.
- Experience in cloud computing, including one or more of the following: Public/Private Cloud, Compute/Storage /Networking, Software/Platform/Infrastructure-as-a-Service.
- Experience in a customer or partner facing technical role such as Solutions Consultant, Product Manager or similar.

Expand

Business Systems Analyst, Partner Enablement Share Save Google  Austin, TX, USA**Qualifications:**


- Bachelor's degree in Computer Science, related technical field, or equivalent practical experience.
- 10 years of experience in system implementation projects (e.g., requirements documentation, systems configuration, test documentation/execution, issue identification and resolution).
- Experience in implementation/customization of Partner Relationship Management Systems.
- Experience in digital transformation/technical solution design for partner enablement/partner lifecycle management.

Expand

Solutions Manager, Applications Modernization, Google Cloud Share Save Google  Sunnyvale, CA, USA Atlanta, GA, USA Austin, TX, USA + 5 more locations**Qualifications:**

- 10 years of experience managing technical projects within the Application Development, DevOps and broader cloud domains.
- Experience with cloud native application development and DevOps architectures and best practices.
- Experience delivering polished and professional business and technical pitches to C-Suite and Board audiences.

Expand

Global System Integrator Partner Development Manager, Google Cloud Share Save Google  Austin, TX, USA Boston, MA, USA Chicago, IL, USA + 3 more locations**Qualifications:**

- 15 years of experience in enterprise sales, working with global consulting partners.
- 10 years of work experience.
- Experience with public cloud solutions across Software-as-a-Service (SaaS), Platform-as-a-Service (PaaS), and Infrastructure-as-a-Service (IaaS) markets.
- Experience with building scalable partnerships with partners, global system integrators, and consultancies.

Expand

ISV Solutions Architect, Google Cloud Share Save Google  Sunnyvale, CA, USA New York, NY, USA Boston, MA, USA + 2 more locations**Qualifications:**

- Bachelor' degree in Computer Science or a related engineering field, or equivalent work experience.
- Experience of cloud computing, including one or more of the following: Public/Private Cloud, Compute/Storage /Networking, Software/Platform/Infrastructure-as-a-Service.
- Experience in a customer- or partner-facing technical role, such as Technical Solution Architect, Sales/Customer Engineer, or similar.

Expand

SAP Application Engineer, Corporate Engineering

[Share](#)
[Save](#)
[Google](#)
[Sunnyvale, CA, USA](#)
[Austin, TX, USA](#)

Qualifications:

- Bachelor's degree in Computer Science, related technical field (e.g., Mathematics, Natural Sciences, Engineering, etc.), or equivalent practical experience.
- 5 years of related work experience.
- Experience coding in ABAP.
- Experience implementing financial solutions using SAP technologies.

[Expand](#)

SAP Business Warehouse Developer

[Share](#)
[Save](#)
[Google](#)
[Austin, TX, USA](#)

Qualifications:

- Bachelor's degree in Computer Science, similar technical field of study, or equivalent practical experience
- 8 years of hands-on development experience on SAP BW and Native HANA.
- 5 years of experience integrating data from multiple SAP ERPs and non-SAP data sources.
- 3 years of experience programming in ABAP language.

[Expand](#)

Business Systems Analyst, Cloud Systems Plan to Pay

[Share](#)
[Save](#)
[Google](#)
[Sunnyvale, CA, USA](#)
[Austin, TX, USA](#)

Qualifications:

- Bachelor's degree in Business or related field, or equivalent practical experience.
- 5 years of experience gathering requirements and refining business processes.
- Experience managing the full implementation lifecycle for delivery of systems solutions (analyze, design, build, test, implement, support).

[Expand](#)

Director, Core User Experience, Works

[Share](#)
[Save](#)
[Google](#)
[New York, NY, USA](#)
[Austin, TX, USA](#)
[Sunnyvale, CA, USA](#)

Qualifications:



- 12 years of experience leading UX design teams that include global geographies.
- 12 years of experience as a UX designer working on web or desktop applications.
- Experience in usability standards, design heuristics, and responsive design techniques.
- Bachelor's degree in a UX-related field (Human-Computer Interaction, Human Factors, Behavioral Research, Graphic Design) or equivalent practical experience.

[Expand](#)

Salesforce Application Engineer, CRM Share Save Google  Sunnyvale, CA, USA Austin, TX, USA**Qualifications:**



- Bachelor's degree in Computer Science, similar technical field of study, or equivalent practical experience.
- 5 years of configuration and custom development experience for CRM modules in SFDC. Experience integrating SFDC with business applications.
- Experience coding in APEX.

Expand

Director, Global Accenture Alliance, Google Cloud Share Save Google  Sunnyvale, CA, USA Atlanta, GA, USA Austin, TX, USA + 3 more locations**Qualifications:**


- Bachelor's degree or equivalent practical experience.
- 15 years of experience in strategy consulting and/or go-to-market business development.
- 10 years of experience leveraging relationships with global system integrators (e.g. Accenture).
- Experience managing stakeholders and product solutions.

Expand

External Intelligence Lead, Cloud Sales Share Save Google  Sunnyvale, CA, USA Austin, TX, USA Kirkland, WA, USA + 2 more locations**Qualifications:**



- Bachelor's degree or equivalent practical experience.
- 10 years of experience in a Cloud sales organization.
- Experience in a compete or go-to-market strategy role.

Expand

Technical Curriculum Developer, Machine Learning, Google Cloud Share Save Google  Austin, TX, USA Boston, MA, USA**Qualifications:**



- Bachelor's degree in Computer Science, Mathematics, Information Architecture, or related discipline or equivalent practical experience.
- 5 years of experience as an instructor or in technical training curriculum development, or as a data engineer or data scientist.
- 5 years of project management experience.
- 4 years of hands-on experience with cloud computing technologies and machine learning.

Expand

Cloud Technical Solutions Engineer, Big Data Share Save Google  Sunnyvale, CA, USA Austin, TX, USA San Francisco, CA, USA + 1 more location**Qualifications:**



- Bachelor's degree in the field of Science, Technology, Engineering, Math or equivalent practical experience in technical support, professional services, software development, or product operations management.
- Experience in advocating for customer issues or needs.
- Experience reading or debugging code (i.e. one or more of the following: Java, C, C++, .NET, Python, Shell, Perl, JavaScript).

Expand

Supportability Tech Lead, Google Cloud Share Save Google  Sunnyvale, CA, USA Austin, TX, USA Kirkland, WA, USA + 3 more locations**Qualifications:**

- Bachelor's degree in Science, Technology, Engineering, Mathematics, or equivalent practical experience.
- 10 years of relevant industry experience.
- 5 years of experience troubleshooting distributed systems using low level techniques like source code analysis and packet captures.
- Experience influencing senior engineering leadership and advancing critical customer issues.

Expand

Technical Program Manager, Network Construction Share Save Google  Sunnyvale, CA, USA Austin, TX, USA**Qualifications:**




- Bachelor's degree in Industrial, Mechanical, Civil or Electrical Engineering, or Construction Management, or equivalent practical experience.
- Experience in cross-functional information technology program management, driving all aspects of project delivery.
- Experience working in a construction environment supervising vendors, contractors, and the site.
- Experience managing vendor delivered projects from request for proposal (RFP) through execution.

Expand

Cloud Technical Solutions Engineer, Platform Share Save Google  Austin, TX, USA San Francisco, CA, USA Sunnyvale, CA, USA**Qualifications:**




- Bachelor's degree in the field of Science, Technology, Engineering, Math or equivalent practical experience in technical support, professional services, software development, or product operations management.
- Experience reading and debugging code in Java, C, C++, .NET, Python, Shell, Perl and/or JavaScript.
- Experience in advocating for customer issues or needs.

Expand

Software Engineer, University Graduate Share Save Google  Mountain View, CA, USA Austin, TX, USA Boulder, CO, USA + 4 more locations**Qualifications:**

- BA/BS degree in Computer Science or related technical field, or equivalent practical experience.
- Software development experience coding in a general purpose programming language.
- Examples of coding in one of the following programming languages including but not limited to: C, C++, Java, JavaScript or Python.
- Experience working with Data Structures or Algorithms (i.e. data structures /algorithms class, coursework/projects, research, internships, or other practical experience in/outside of school or work (including open source hobby coding)).

Expand

Product Manager, Google Cloud Share Save Google  Mountain View, CA, USA Cambridge, MA, USA Kirkland, WA, USA + 6 more locations**Qualifications:**

- Bachelor's degree in a technical field or equivalent experience building/shipping technical products
- Experience developing/launching products/technologies within one or more of the following: Cloud, SaaS, enterprise, internal tools, and/or complex supply chain networks.
- Experience driving product vision, go-to-market strategy, and design discussions.
- Experience creating strategic product roadmaps, working with cross-functional teams.

Expand

Cloud Technical Solutions Engineer, Chrome and Android Share Save Google  Austin, TX, USA**Qualifications:**

- Bachelor's degree in Computer Science, a related technical field, or equivalent practical experience.
- Experience in technical support, professional services, engineering, sustaining engineering, or systems engineering.

Expand


Business Systems Analyst, SAP Share Save Google  Austin, TX, USA**Qualifications:**

- Bachelor's degree in Computer Science, Engineering, Mathematics, a related field or equivalent practical experience.
 - 7 years of relevant work experience.
 - Experience in designing, configuring, and testing SAP modules using SAP S4/HANA.
 - Experience implementing and customizing vendor software or building financial applications through full system cycles.
- Experience in implementing financial solutions using SAP technologies.

Expand

Business Systems Analyst, Finance

 Share

 Save

 Google  Austin, TX, USA

Qualifications:

- Bachelor's degree or equivalent practical experience.
- 7 years of experience implementing and customizing vendor software and/or building custom financial applications through full system implementation.
- Experience in one or more Finance areas (e.g. accounting, HFM, payroll, time and attendance, sales compensation).
- Experience working with SAP Financial Applications/Modules.

Expand

Data Scientist Consultant, Cloud Support Data and Analytics



[Share](#)[Save](#) Google  Austin, TX, USA

Qualifications:

- 3 years of experience in an analyst or Data Science role.
- Experience using SQL to work with multiple datasets.
- Experience designing data models and building data structures.
- Experience in a language for statistical computing (R, Python/pandas, Stata, etc.).

[Expand](#)

Director, Global Beauty and Home Solutions, Google Cloud

[Share](#)[Save](#) Google  Sunnyvale, CA, USA Austin, TX, USA New York, NY, USA + 3 more locations

Qualifications:

- Bachelor's degree in Business Administration, Engineering, Computer Science, or equivalent practical experience.
- Experience in strategic planning, business development, or experience in evaluating, incubating, and launching technology or innovations within a business.
- Experience working in Beauty and Home in strategic, innovation or direct-to-consumer capacities.

[Expand](#)

Director, Global Food and Beverage Solutions, Google Cloud

[Share](#)[Save](#) Google  Sunnyvale, CA, USA Austin, TX, USA New York, NY, USA + 3 more locations

Qualifications:

- Bachelor's degree in Business Administration, Engineering, Computer Science, or equivalent practical experience.
- 10 years of experience working in food and beverage, in strategic, innovation, or direct-to-consumer capacities.
- Experience in strategic planning, business development, or experience in evaluating, incubating, and launching technology or innovations within a business.

[Expand](#)